



Lionel

Lease Solution

Robotic floor marking for everyone

exhibitions.augustrobotics.com

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Why the Lease Solution?

AUTOMATED FLOOR MARKING FOR EVERYONE

The Lionel Lease Solution allows exhibition venues and contractors to rent and use Lionel whenever and wherever they need

The package includes everything you need for floor marking including equipment, training and ongoing support

The Lionel Lease Solution is available worldwide

We have customers from Australia to the Nordic region - wherever you are, we can bring Lionel to you



USER FRIENDLY

Easier to use than a mobile phone



FLEXIBLE

Use Lionel whenever and wherever you need



SEAMLESS

Effortlessly integrates into your existing build process



AFFORDABLE

One simple fee per Lionel system per month



GLOBAL REACH

Available everywhere in the world



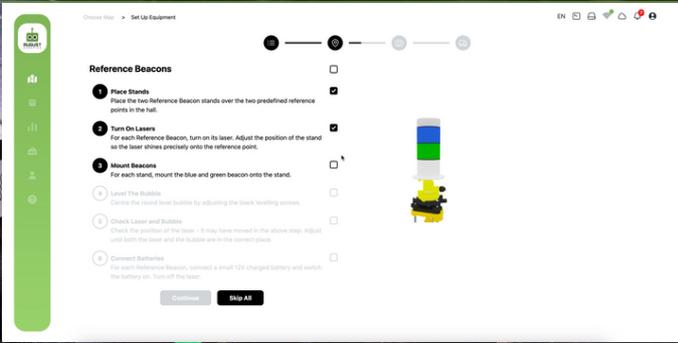
Click to view Lionel Playlist

Simple to use

USER-FRIENDLY AND FUN MARKING EXPERIENCE

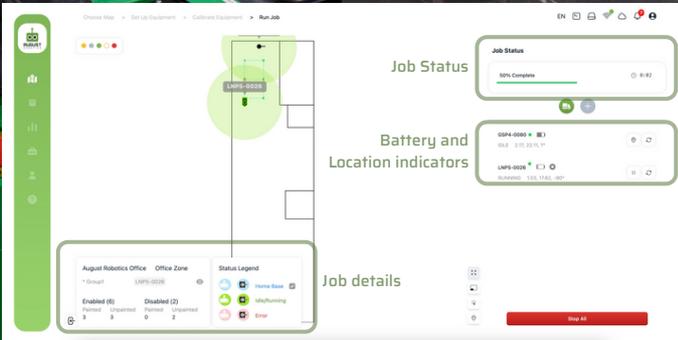
Lionel is run from a tablet and is simple to use - no technical knowledge needed

The interface lets you remotely monitor the entire job as Lionel is marking



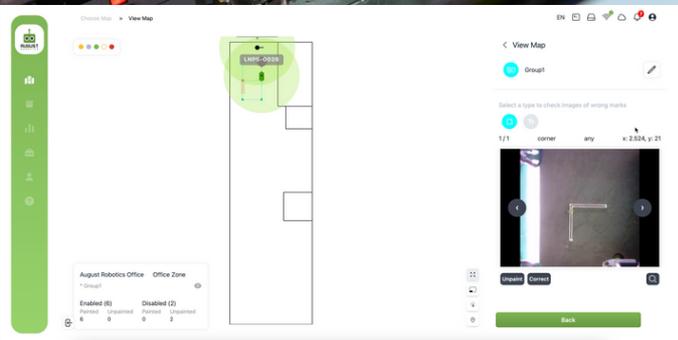
SIMPLE SET-UP INSTRUCTIONS

The tablet provides full checklists and instructions on setting up Lionel



MONITOR THE JOB REMOTELY

View Lionel marking and track the job's progress remotely from the tablet



QUALITY CONTROL

All marks are checked for quality with less neat marks flagged for review



Walkthrough: Lionel Tablet User Interface



Click to view Tablet walkthrough

Package Inclusions

WE EQUIP, TRAIN AND SUPPORT YOU FOR SUCCESS

The package includes:



EQUIPMENT

Lionel robots and all equipment, supplies and software to operate the system independently



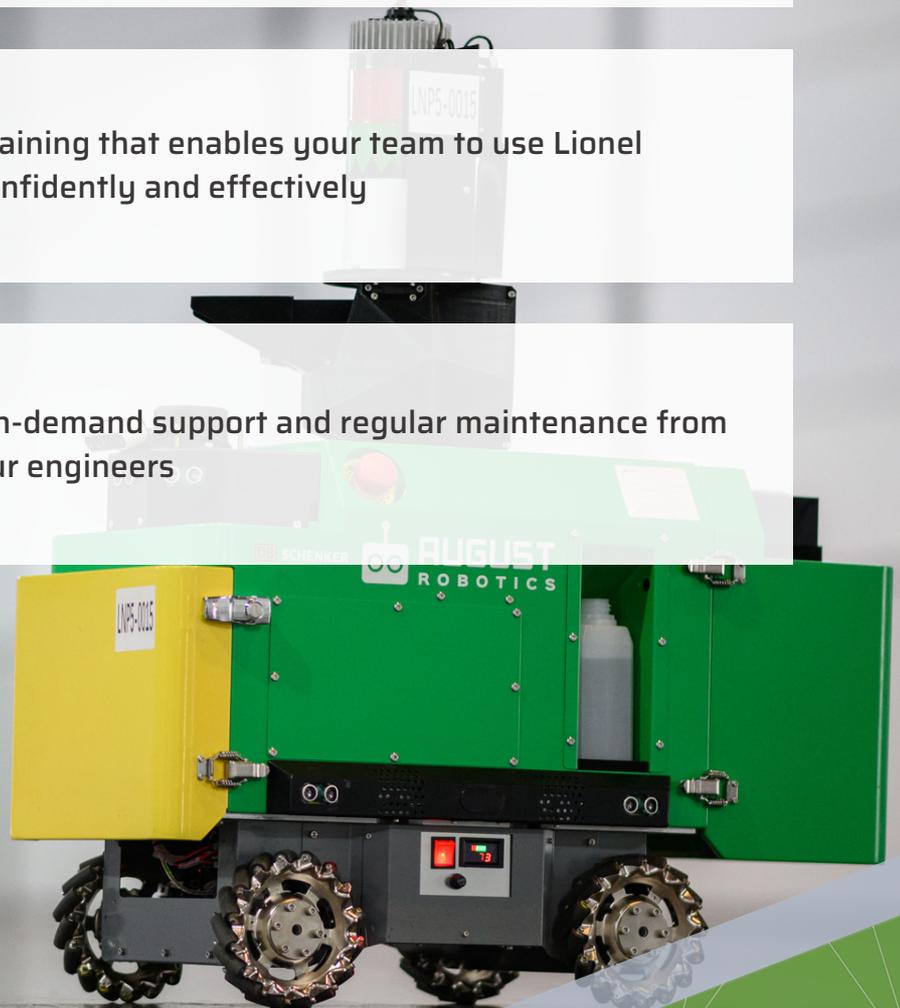
TRAINING

Training that enables your team to use Lionel confidently and effectively



SUPPORT

On-demand support and regular maintenance from our engineers



Equipment

EVERYTHING NEEDED FOR EASY FLOOR MARKING

August Robotics will recommend the number of Lionel systems you need

This is based on your hall size, marking volume and speed needs

Lionel System



Included Accessories



Tablet



Paint

EMPOWER YOUR TEAM WITH NEW SKILLS

August Robotics will provide comprehensive on-site training

You will be able to confidently operate Lionel after a day of training



Introductory Overview

Training location

Online or your site

Duration

2 hours

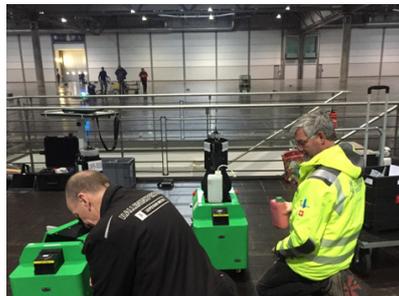
Material covered

Overview of how the Lionel system works

How to upload CAD floor plans to the user portal

Who should attend

Everyone, including your CAD team



In-Person Practical Training

Training location

Your site

Duration

1-2 days

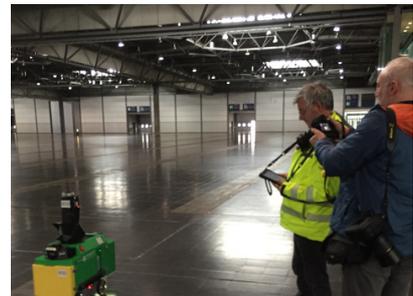
Material covered

The end-to-end process of running Lionel including:

- Setting up the equipment
- Running a job
- Maintaining the equipment

Who should attend

Your floor marking and operations team



Supervised Floor Marking Job

Training location

Your site

Duration

1 day

Material covered

Your team will do a full marking job independently

We will supervise the job and offer coaching when required

Who should attend

Your floor marking and operations team

Support

HELP IS JUST ONE PHONE CALL AWAY

August Robotics will provide as much support as you need on an ongoing basis

Reach out to us if you need continued on-site supervision, troubleshooting or servicing



DEPLOYMENT SUPERVISION

All our customers can confidently use Lionel after the initial training

However, we can supervise additional deployments in-person if you like for a small fee



ON-DEMAND SUPPORT

We will provide on-demand remote support

Our international team is located across USA, Europe and Asia and ensures we can provide around-the-clock support



PROACTIVE MAINTENANCE

Our engineers will visit your site on a semi-annual basis to check up on the equipment

This ensures Lionel remains in optimal condition

Testimonial

HEAR FROM OUR CUSTOMERS

Leipziger Messe, a leading exhibition venue in Germany, uses Lionel as their floor marking tool

In just a few months, they have used Lionels for thousands of marks



FAST LEARNING AND DEPLOYMENT

Within their first week of Lionel operation, the Leipzig Messe team had made 4,200 marks using two Lionel robots



IMPROVED LABOUR UTILISATIONS

"Previously a manual (job) took around three working days for three people. Today, two robots can do this job in around ten hours"
- **Markus Geisenberger | Exhibition Director**



SMOOTHER OPERATIONS

"Fast changeover times are worth their weight in gold, especially in times of many congresses, exhibitions and events"
- **Markus Geisenberger | Exhibition Director**



Click to view our joint Press Release with Leipziger Messe

Pricing

ONE SIMPLE MONTHLY FEE

We have a simple fixed fee per month per Lionel system

Contact us to discuss the Lionel package that meets your operational needs

1

CONTACT US



Click to fill our contact form

OR



Email us:

sales@augustrobotics.com

2

RECEIVE QUOTE



We will schedule a Zoom call with you to understand your operations and needs

We will recommend a package that suits you and provide a quote



CONTACT US

Excited to improve your exhibition with automated floor marking?

Contact us



Click to fill our contact form

or



Email us
sales@augustrobotics.com



Nadja Hutton-Mills

Europe and Middle East

 [Connect](#)



Dan Tofigh

USA and Americas

 [Connect](#)



Vuyo Makhuvha

Asia-Pacific and Rest of World

 [Connect](#)